



## November PDM *with Special guest:*

Anthony Zampello, CPIM, CSCP

Consultant, Educator [APICS Master instructor: CPIM, CSCP]  
ASCM Sales & Operations Planning Certificate Master Instructor

**Tuesday, November 9th**  
**7:00 pm**  
**Via Zoom**

Come join us this November for our PDM! Our guest Mr. Zampello is a part of Zampello and Associates which, for over 17 years, provides hands on, customized Sales & Operations Planning process implementation along with ASCM exam certifications and certificates education. This PDM aims to introduce you to both the processes of Sales & Operations Planning and Master Production Scheduling.

**During this PDM, the following topics will be covered:**

- The key strategic questions that business must answer to be successful
- The processes that then execute the strategic direction
- Specifically what S&OP is
- Specifically what MPS is
- How S&OP and MPS are similar and how they differ
- How to determine if your S&OP process is in good health

Please register at the link below to join the Zoom meeting:

<https://us06web.zoom.us/meeting/register/tZlucu6rqDstGtWXNFKq1D8EAZKMQpZbqp1>

***As always participation in monthly professional development meetings counts toward your continuing education credits needed for certification maintenance***